

Case Study

Luxury Apartments

Shortstay Property Management, Crawley



“we needed to provide a simple accessible solution that would meet the demanding needs of our tenants, Cyberware have helped us achieve this through their wireless internet solution” - Ryan Smith - Operations Director

Project Outline

Shortstay provides luxury accommodation for discerning Guests who want more than the average hotel can provide. Guests stay here rather than a hotel because they know Shortstay understands their needs and provides them with the facilities to make their busy lives easier. This apartment block is used regularly by pilots and staff from the local international airport.

One of these services is internet access. Over time this had proved troublesome due to issues such as the need to sign up for 12 month contracts each time a new resident checks in. They also found it very time consuming managing the installation of multiple broadband connections.

Cyberware were contacted for their expertise in installing wireless broadband within large properties.

Solution

Cyberware conducted a free site survey of the property to identify the best wireless coverage solution. The outcome was to install 6 wireless access points within the building which allowed a wireless ‘Hot Spot’ bubble to be created covering the whole property. With the need for very little cabling there was minimal disruption and mess which was a key requirement of the installation within this luxury apartment block.

Benefits

- Offer hassle free internet for your tenants
- On-Line registration and payment for tenants
- Revenue share option for landlords
- Increase the likelihood of filling your rooms
- Marketing support provided for maximum up take