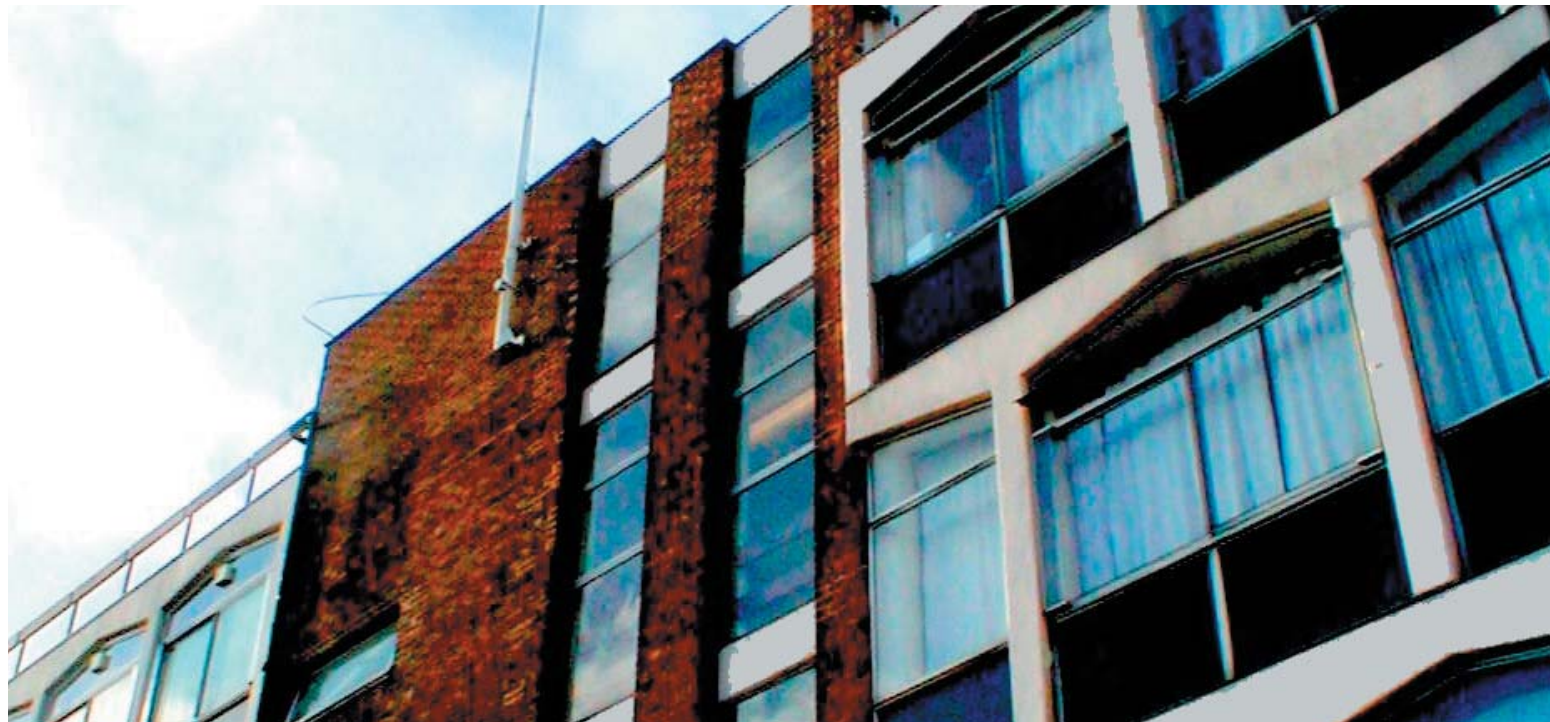


# Case Study

## Student Accommodation



B&C Property Management, Leicester



**“We’ve been very pleased with the Cyberware solution and 70% of our students are now actively using the system and will have paid for itself ahead of time”**

**— Bavik Popat, B&C Property Management**

### Project Outline

B&C Property Management provides student accommodation for 150 students spread over six properties. They were experiencing many difficulties with the solution they had chosen from a cabling company. These included the hassle of getting lines installed and endless paperwork for themselves and the students who wanted access to the internet in their rooms.

It became clear that the client needed to provide ‘value added services’ such as internet access for their student tenants to ensure they could attract and retain them.

### Solution

The Cyberware solution was to install a number of access points throughout the building creating a Hot Spot for the whole building. This allowed users to access the internet wirelessly from anywhere within this Hot Spot, these areas included bedrooms and communal areas.

A site survey of all 6 properties was done to determine

the best solution for internet coverage and the number of wireless access points needed to create the Hot Spot.

The client liked this solution for two main reasons, firstly there was minimal disruption and no need to cable each room and secondly no paperwork or contracts for the students to sign.

### Benefits

- The option of a revenue share scheme with the landlord.
- Online registration and payment system for the students.
- Free 30 day support desk for students
- Free marketing support to promote the service amongst the students